

VACANCY

Sri Lanka Institute of Biotechnology (Pvt) Ltd is a fully government owned private company for research and development including biotech related manufacturing processes. We are looking for dedicated personnel to be a part of our team for immediate employment.

This would be an excellent career opportunity for an individual with a science background with excellent language skills. This position will provide experience, skills and expertise that are highly valued by the biotech industry.

Business Development & International Relations Executive

Education

- Bachelor's degree/ professional qualification in Business Management or International business/affairs from a recognised university
- Bachelor's degree in Bio-science from a recognised university would be an added advantage

Experience

- Minimum 03 years experience in Business Management or or international affairs
- Experience in the field of science would be an added advantage

Your Role

- Responsible for assisting in key strategic, business development and marketing projects by co-ordinating with stakeholders both internal and external
- Development of business proposals to attract international and national research collaborations, investors, funding agencies and understanding the challenges faced by your prospects and shaping your proposals accordingly
- Work/Coordinate between clients and support departments towards achieving the company targets
- Researching the best sales strategies and channels to acquire new leads and contributing in the development of our sales & marketing strategy
- Identify trends in content production and drive the business arm at SLIBTEC to the local and global market

Competencies and Skills

- Fluency in writing and spoken English (The incumbent will have to write detailed proposals, explanatory documents, put together presentations) with good presentation skills and be confident in speaking in public
- Ability for report writing, proposal drafting for international grants
- Attracting global investors and researchers
- Ability to interact effectively with colleagues and departments across the organization
- Flexible and adaptable to changing priorities, meeting deadlines, and working well under pressure
- Keen to get into the sharp end of business with the ability to develop solutions to complex problems which require the use of ingenuity, innovation, and creativity
- Computer Literacy

If you meet above requirements, please email your detailed CV with contact details and two non-related referees within 14 working days of this advertisement.

e-mail: slibtec@gmail.com